



In 2023 LATAM group strengthened its financial position



2023 Financial Results:



US\$11.8 billion revenues

11.3% adjusted operating margin

US\$2.5 billion adjusted EBITDAR

US\$498 million cash generation

US\$582 million **Net income**

LATAM's capital structure continued to improve while costs remained contained:



US\$2.8 billion **Liquidity** (23.9% LTM revenues)

2.1 times **Adjusted net leverage** (vs 4.0x in 2022) US\$4.3 cents

Passenger CASK ex fuel
(vs US\$4.2 cents in 2019)

Operational excellence:



21 new routes

(17 international + 4 domestic)



74 million pax transported in 2023 (+18.3% vs 2022)



137 billion ASK in 2023 (+20.6% vs 2022)



Joint Venture with **Delta Air Lines**

LATAM group has the most expansive network in the region...





148

Passenger destinations

- + Commercial agreements with **57** airlines
- + Codeshare agreements with **27** airlines



Joint Venture with Delta Air Lines

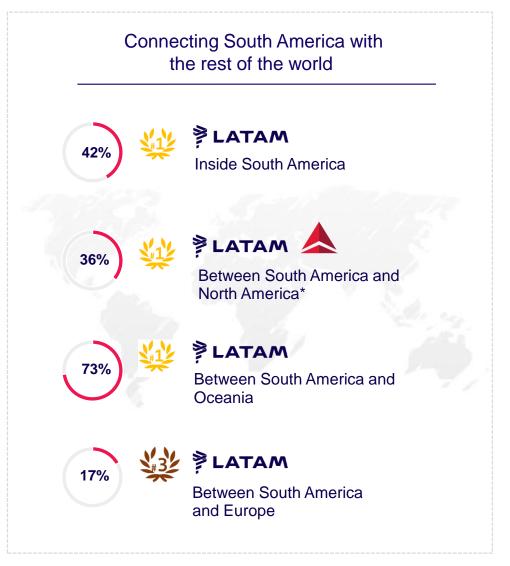
- Sao Paulo Los Angeles
- Bogota Orlando
- Lima Atlanta
- Atlanta- Cartagena
- New York-Rio de Janeiro
- Santiago Orlando (June 2024)



...and is a leader in most of the markets where it operates







LATAM group continued to strengthen its loyalty program and its cargo business as differentiating aspects







45 million members

+3 million new members versus 2022

7th largest loyalty program in the world*

Best Program of the Year by Frequent Traveler Awards in 2023.





166 cargo destinations

20 exclusive cargo aircraft + belly of passenger aircraft

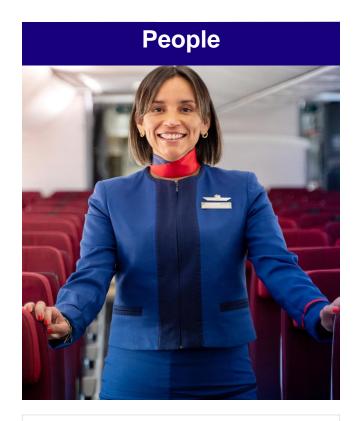
946 tons. of cargo transported in 2023 (+4.9% versus 2022)

Leaders in the region in the **transportation of flowers** to North America from Colombia and Ecuador **and fish** from Chile and Brazil.

The solid results of 2023 are based on the LATAM group's care for



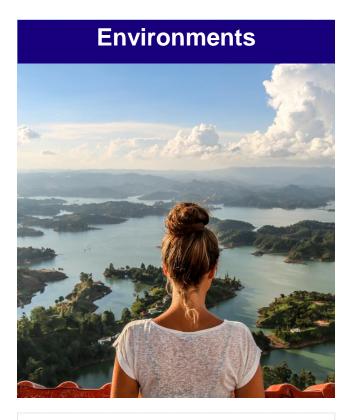
people, customers and our environments



IHO 2023 **Record**: **78 p.p** +1 p.p vs 2022



NPS (Net Promoter Score) Record:
Passengers: **48 p.p**. +2 p.p. vs 2022
LATAM Cargo: **58 p.p** +7 p.p. vs 2022



#1 in the region in the S&P Corporate Sustainability Assessment (CSA).

LATAM Cargo Chile received the Award to Sustainability in Air Cargo, delivered by TIIACA.

We work for people and for an organizational culture that makes sense to them.

Focus on a diverse and inclusive organization:



+11% of women in leadership positions vs 2022*

+64% of employees with disabilities vs 2022

50 different nationalities (vs 44 in 2022)

At LATAM group we genuinely care about people:



+2.2 hours of average training per worker vs 2022

Maintenance of the teleworking benefit and expansion of agreements

Improvements to the Staff Travel program

In 2023, LATAM group achieved a record result in the Organizational Health Index (OHI)

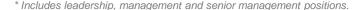


78 points (vs 77 points in 2022)

First quartile of the +1,000 companies worldwide

Strengthening a culture









Every day we strive to make traveling with LATAM group a more distinctive experience

Fleet renewal:

181 narrow-body aircraft with premium cabin by the end of 2023.



Onboard connectivity:

157 narrow-body aircraft with Wi-Fi by the end of 2023.



LATAM group continues investing in customer loyalty:

Construction of a LATAM's lounge in Lima and renovation of the lounges located in São Paulo, Bogotá and Buenos Aires-Ezeiza.

Progress in improving its service at all times:

In Chile, Peru, Brazil and Colombia, LATAM group affiliates had the lowest number of complaints per passenger of all airlines during 2023.



Net Promoter Score (NPS):

Record

Passengers: **48 p.p**. +2 p.p. vs 2022

Record

Cargo: **58 p.p**. +7 p.p. vs 2022



Operational Awards:

Five Star Global Airline in the APEX 2024 ranking (2nd consecutive year).

Best Program of the Year by Frequent Traveler Awards in 2023.

Best South American Airline

at the World Airline Awards for Skytrax (4th consecutive year) and Best Staff, Best Main Cabin, Best Business Class. #1 in punctuality among Latin
American airlines and #2
among global airlines according
to the OAG.



LATAM group maintains its commitment to being more sustainable every day and a positive asset in societies



Certification of the
Environmental Management
System under the standard of the
voluntary IATA Environmental
Assessment (IEnvA) program in
Stage 2 in the subsidiaries of
Brazil, Chile, Colombia,
Ecuador and Peru.



CLIMATE CHANGE

850,932 thousand tons.

of greenhouse gas emissions managed by reduction or compensation in 2023.



110,000 tons. Of CO2 reduced (+35% vs 2022).

740,932 tons. of CO2 were managed through ecosystem compensation strategic in Latin America.



CIRCULAR ECONOMY

Elimination of **+1,700 tons**. of single-use plastics throughout the operation.

96%*

of the scope defined from that the strategy was started.



SHARED VALUE

+4,500 people transported free of charge, equivalent to 26 full A320 aircraft.

483 tons. of cargo transported free of charge in favor of social and environmental causes, through the Solidarity Plane program.

Official airline group of the 2023 Pan American and Parapan American Games and of Team Chile.



